SOCIAL ENTERPRISE MODEL OF LOCAL SOLUTIONS ROAD TO SUSTAINABILITY

Regional Webinar





















Webinar
Social Enterprise Model of Local Solutions Road to Sustainability
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Approaches to overcome barriers in energy-based livelihoods of women entrepreneurs in Nepal

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Nepal's context



Out of 30 million population, over 50% are women



More than 30% households headed by women



About 45% small scale enterprises operated by women

Women in energy-based enterprises and its benefits

Productive use of energy can be defined as "modern energy services for activities that enhance income and welfare."



Improved performance of entrepreneurs resulting in better productivity and increased quality of products/ services

Increased
employment
opportunities
and better
impact in
communities
with promotion
of energy
intensive local
resource based
enterprises

Cash circulation,
enhanced
economic
activities –
vertical and
horizontal
linkages and
business
opportunities
creation

Increased
revenue in
Electricity
Service Providers
– better
operation and
regular
maintenance of
systems resulting
in resilient
systems

Challenges faced by women entrepreneurs

- Time management between family and business
- Limited opportunities compared to men
- Lack of appropriate supports from family and friends
- Fear of failure
- Less capacity to take risk
- Difficulty in accessing credit due to lack of collateral
- Limited education, knowledge and skills
- Lack of trust on women's ability



Challenges in enterprises



Challenges in energy-based enterprises



Approach adopted

Understand the status and ecosystem of women entrepreneur

Identify and enhance capacities of local organization

Collaborate with relevant ecosystem actors

Empower women entrepreneurs

Foster entrepreneurial ecosystem

Results achieved

378 women entrepreneurs expanded their existing enterprise and 99 established new enterprise – with 595 additional employment

About \$1.44 M loan amount mobilized with equity investment of \$1.47 M mostly through subsidized loan

More than 70% women entrepreneurs adopted energy efficient technologies to improve productivity

Women entrepreneurs were supported for forward and backward linkages. Mostly expanded in local market.

More than 90% women entrepreneurs reported that they are now empowered and can take business decisions on their own

Leveraged different supports from ecosystem stakeholders amounting to more than \$85,000

Key success factors and lessons learned

Robust selection mechanism of women entrepreneurs and engagement with family members for committed supports

Comprehensive training packages integrating agency-based empowerment

Energy management (including adoption of efficient, safe appliances)

Post-training support including business counselling and facilitation for business support services

Capacity building of local institutions should be initiated from the start

Fostering partnerships among entrepreneurial ecosystem stakeholders should be integrated in all activities

Thank you!